

BARRY GLASSMAN
HARFORD COUNTY EXECUTIVE

BILLY BONIFACE
DIRECTOR OF ADMINISTRATION



KAREN D. MYERS
DIRECTOR OF PROCUREMENT

**DEPARTMENT OF PROCUREMENT
REQUEST FOR PROPOSAL FOR BID NO. 17-100
Excess Workers Compensation and Employers Liability Insurance**

November 1, 2016

Ladies and Gentlemen:

The purpose of this addendum is to provide clarification(s) to all prospective proposers.

Question No. 1: Can companies from outside the USA submit a proposal?

Answer No. 1: Companies must be registered and in good standing to do business in the State of Maryland.

Question No. 2: Do we need to come to the USA for meetings?

Answer No. 2: Yes

Question No. 3: Can we perform tasks related to the RFP outside the USA?

Answer No. 3: No

Question No. 4: Can we submit proposals via email?

Answer No. 4: No

Question No. 5: Where is the Excess WC policy placed now?

Answer No. 5: Safety National

Question No. 6: Who is the agent/broker for the Excess WC

Answer No. 6: RCM&D

Question No. 7: What is the Excess WC policy premium now?

Answer No. 7: Expiring premium is \$100,507.00

Maryland's New Center Of Opportunity

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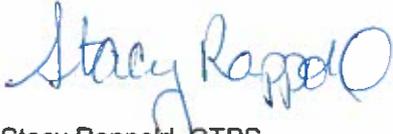
220 South Main Street, Bel Air, Maryland 21014

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Question No. 8: Who picks the TPA for the program?

Answer No. 8: Harford County reserves the right to select TPAs

Sincerely,

A handwritten signature in blue ink that reads "Stacy Rappold". The signature is written in a cursive style with a large, looped "O" at the end.

Stacy Rappold, CTPS
Procurement Agent III